

# Top reasons to choose Liberty Global Transaction Solutions (GTS) for Southern European deals





#### Southern Europe specific experience and local presence

Our Southern Europe team takes pride in aiming to provide exceptional standards of service in the region. Our team is led by Nicholas Lunn and is comprised of Spanish, Italian, French and English lawyers with in depth experience of M&A transactions in the Southern European market. Our underwriters have direct access to our senior management throughout the M&A process enabling us to accomplish more on a local level with faster response times and execution.

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## Part of a truly global team

Our M&A insurance team is able to rely on a highly experienced global team. We have a presence in thirteen jurisdictions throughout EMEA, the Americas and APAC — including a large team of experienced underwriters and claims staff in London who are Tax Insurance and W&I specialists. We leverage our local knowledge with our global network to help our clients navigate highly complex multi-jurisdictional deals. Our underwriters typically close in excess of 800 deals a year and average more than eight years' direct M&A experience between them across a variety of industry sectors. Our multilingual group is fluent in Mandarin, French, Italian, Spanish, Swedish, English, German, Dutch and many more. Our EUR 135M line enables us to handle a wide spectrum of deal sizes across multiple categories as well.



#### **Exceptional claims service**

Our underwriters and claims team communicate closely on each and every deal, so we are familiar with each account before a claim is filed. This is unique to our industry. When claims arise, our dedicated M&A claims handler based in London works seamlessly with the aim of achieving swift and fair resolution. Ultimately, our personal approach protects the most important asset we have: our reputation.

#### **Financial strength**

Liberty GTS was formed in September 2018 by centralizing Liberty's existing M&A Insurance solutions expertise into a stand-alone business unit. Liberty Mutual Insurance is a leading global insurer with 43.8 billion in annual consolidated revenue as of December 31, 2020, and A ratings from both A.M. Best and Standard & Poor's.

## **About Liberty GTS**

Liberty Global Transaction Solutions (GTS) is one of the largest global mergers and acquisitions (M&A) insurance teams in the industry. With more than 70 specialists, we have helped facilitate over 800 M&A deals a year on average successfully insuring thousands of transactions since our inception. GTS offers specialized products and services to help facilitate M&A transactions for buyers and sellers, including Warranty & Indemnity (W&I) Insurance, Tax Liability Insurance and Contingent Legal Risk Insurance.

# **Your Southern Europe Team**



### Nicholas Lunn Head of Southern Europe

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Nick leads the Liberty GTS Mergers and Acquisitions team for Southern Europe.

Before joining the Liberty GTS team in February 2020, Nick spent three years at Willis Towers Watson where he was an Executive Director within the M&A Transactional Risks team. Nick was a senior member of the London management team and was responsible for leading, supervising and co-ordinating placements on all international M&A deals (outside the US and Canada).

Before joining Willis Towers Watson, Nick spent three years at another leading underwriter, departing as its UK Underwriting Manager. Prior to joining the W&I market in 2013 from an in-house corporate counsel at EDF Energy PLC, Nick spent eight years training and qualifying as an M&A lawyer in the corporate department of international law firm, Dentons. Nick advised on numerous private and public cross border M&A deals, joint ventures and IPOs. Nick left Dentons in 2012 as a Senior Associate having also spent time on international secondments with Ughi e Nunziante in Rome, Dentons Paris and Dentons Dubai as well as client secondments to the London Stock Exchange plc and Total UK Limited.



# **Antonio Jesús Sánchez** Underwriter

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Prior to joining Liberty GTS in January 2019, Antonio spent over three and a half years as an associate at the corporate department of Hogan Lovells and Pérez-Llorca, based in Madrid. Since the beginning of his professional career, Antonio has advised national and international clients on all types of corporate transactions, and in particular, on high profile mergers and acquisitions (M&A) with respect to Spain and Latin America, cross-border transactions, capital markets transactions, corporate restructuring processes, and private equity deals. Antonio pursued his bachelors in Law and Business Administration at Universidad de Sevilla and received his master of laws degree from Universidad Carlos III de Madrid, where he specialised in corporate law. Antonio is a member of the Madrid Bar Association (ICAM).



# Barbara Magni Senior Underwriter

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Barbara graduated from Università Cattolica of Milan with a Master Degree in Business Law and was admitted to the Milan Bar in 2010.

Barbara joined the Corporate Department of an Italian independent leading law firm in Milan, where she focused on Private M&A. While working in the London office, Barbara completed a Graduate Diploma in Law and Legal Practice Course at The University of Law in London. Barbara joined Clyde & Co LLP (London) in 2014, qualifying as a solicitor in 2016. During her training contract she spent six months seconded to the W&I team at XL Catlin.

In 2016, Barbara joined Liberty GTS (where she previously worked for Liberty's subsidiary Ironshore) as an underwriter in the M&A team in London underwriting warranty and indemnity insurance with a focus on Continental European M&A transactions.



Martin Noire Underwriter martin.noire@libertygts.com Mobile: +33 (0)7615 03011

Prior to joining Liberty GTS Paris office as Underwriter in October 2021, Martin was a mid-level associate at Hogan Lovells LLP, Paris, having previously trained and qualified at Baker McKenzie, Paris.

He is also a French qualified corporate lawyer (Avocat à la Cour), having specialised in French and cross-border mergers and acquisitions, private equity and capital development transactions, and other corporate matters. In 2018, Martin previously undertook a six month secondment to Liberty GTS London office whilst completing the Paris Bar School.

Martin pursued his bachelors of arts degree at SciencesPo Paris before receiving his masters in economic law degree at the same institution. Martin is member of the Paris Bar Association.



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